SAP SD

Month 1: Introduction to SAP and SAP SD Basics

Week 1-2: Overview of SAP and SAP SD

- Introduction to SAP and its modules.
- Overview of SAP SD and its role in the sales process.

Week 3-4: SAP SD Master Data and Basic Processes

- Customer Master Data: Creation and Maintenance.
- Material Master Data in the context of SD.
- Sales Order Processing: Creation, Change, and Display.

Month 2: Sales and Delivery Processes, Pricing, and Advanced Topics

Week 1-2: Sales and Delivery Processes

- Sales Document Types and Document Flow.
- Delivery Process and Picking.
- Billing Process: Invoice creation and accounting documents.

Week 3-4: Pricing in SAP SD and Advanced Topics

- Condition Technique and Pricing Procedure.
- Revenue Account Determination.
- SAP SD Integration with other SAP modules (e.g., SAP MM, SAP FI).